The THANC Foundation, Inc. Financial Statements December 31, 2022 with Summarized Comparative Totals for 2021



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## Independent Auditor's Report

Board of Directors THANC Foundation, Inc.

#### **Report on the Financial Statements**

#### Opinion

We have audited the financial statements of THANC Foundation, Inc. (the "Organization"), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2022 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the financial statements are issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

#### **Report on Summarized Comparative Information**

We have previously audited THANC Foundation, Inc.'s consolidated financial statements for the year ended December 31, 2021, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated June 15, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Z Advisos, LLC

Redding, Connecticut July 31, 2023



# Statements of Financial Position December 31, 2022 and 2021

|   | 2022 |           |    | 2021      |
|---|------|-----------|----|-----------|
| Assets                                    |      |           |    |           |
| Cash and cash equivalents                 | \$   | 935,823   | \$ | 865,385   |
| Investments, at fair value                |      | 4,557,733 |    | 4,733,123 |
| Pledges receivable                        |      | 41,667    |    | 47,283    |
| Prepaid expenses                          |      | 67,798    |    | 2,168     |
| Equipment, net                            |      | -         |    | -         |
| Other assets                              |      | 18,978    |    | 31,479    |
| Total Assets                              | \$   | 5,621,999 | \$ | 5,679,438 |
| Liabilities and Net Assets<br>Liabilities |      |           |    |           |
| Accounts payable and accrued expenses     | \$   | 28,966    | \$ | 63,725    |
| Net Assets                                |      |           |    |           |
| Without donor restrictions                |      | 5,077,348 |    | 5,008,206 |
| With donor restrictions                   |      | 515,685   |    | 607,507   |
| Total Net Assets                          |      | 5,593,033 |    | 5,615,713 |
| Total Liabilities and Net Assets          | \$   | 5,621,999 | \$ | 5,679,438 |

See accompanying notes to financial statements



## Statements of Activities and Changes in Net Assets for the years ended December 31, 2022 and with summarized comparative totals for the year ended December 31, 2021

|  |                               | 2021                       |              |                  |
|--|-------------------------------|----------------------------|--------------|------------------|
|  | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total        | Summary<br>Total |
| Revenues and Support                         |                               |                            |              |                  |
| Contributions of cash                        | \$ 769,258                    | \$ 41,796                  | \$ 811,054   | \$ 793,371       |
| Contributions of nonfinancial assets         | 179,898                       | -                          | 179,898      | 204,091          |
| Special events, net of direct expenses       |                               |                            |              |                  |
| of \$113,755 and \$134,872, respectively     | 375,899                       | -                          | 375,899      | 231,010          |
| Investment (losses) / income                 | (204,394)                     | -                          | (204,394)    | 21,652           |
| Other income                                 | -                             | -                          | -            | -                |
| Net assets released from donor restrictions: | 133,618                       | (133,618)                  | -            | -                |
| - Satisfaction of program restrictions       |                               | ·                          | -            | -                |
| Total revenue and support                    | 1,254,279                     | (91,822)                   | 1,162,457    | 1,250,124        |
| perating Expenses                            |                               |                            |              |                  |
| Program services:                            |                               |                            |              |                  |
| Head and Neck Research Program               | 142,449                       | -                          | 142,449      | 191,066          |
| Thyroid Research Program                     | 223,872                       | -                          | 223,872      | 192,517          |
| Head and Neck Patient Support Program -      |                               |                            |              |                  |
| THANC Guide                                  | 222,501                       | -                          | 222,501      | 191,994          |
| TIRO   | 159,178                       | -                          | 159,178      | 197,004          |
| Total program services                       | 748,000                       | -                          | 748,000      | 772,581          |
| Support services:                            |                               |                            |              |                  |
| Fundraising                                  | 193,637                       | -                          | 193,637      | 140,631          |
| General and administrative                   | 243,499                       | -                          | 243,499      | 288,846          |
| Total support services                       | 437,137                       | -                          | 437,137      | 429,477          |
| Total expenses                               | 1,185,137                     | -                          | 1,185,137    | 1,202,058        |
| hange in Net Assets                          | 69,142                        | (91,822)                   | (22,680)     | 48,066           |
| let Assets at the beginning of the year      | 5,008,206                     | 607,507                    | 5,615,713    | 5,567,647        |
| let Assets at the end of the year            | \$ 5,077,348                  | \$ 515,685                 | \$ 5,593,033 | \$ 5,615,713     |

See accompanying notes to financial statements



Statements of Functional Expenses for the year ended December 31, 2022 and with summarized comparative totals for the year ended December 31, 2021

|                                      |    |                     |    | 20        | 22  |             |    |           |    |           |
|--------------------------------------|----|---------------------|----|-----------|-----|-------------|----|-----------|----|-----------|
|                                      | F  | Program General and |    |           |     |             |    |           |    |           |
|                                      | S  | ervices             | Fu | ndraising | Adm | inistrative |    | Total     | 2  | 021 Total |
| Salaries, payroll taxes and benefits | \$ | 383,457             | \$ | 157,126   | \$  | 68,866      | \$ | 609,448   | \$ | 608,853   |
| In-kind expenses                     |    | 131,452             |    | 9,118     |     | 41,143      |    | 181,714   |    | 203,836   |
| Professional fees                    |    | 22,682              |    | -         |     | 89,084      |    | 111,766   |    | 105,100   |
| Honoria                              |    | 74,500              |    |           |     |             |    | 74,500    |    | 90,717    |
| Grants                               |    | 63,031              |    | -         |     | -           |    | 63,031    |    | 36,000    |
| Advertising                          |    | 11,750              |    | 19,263    |     | -           |    | 31,013    |    | 19,263    |
| Website and computer                 |    | 19,525              |    | -         |     | 10,695      |    | 30,220    |    | 54,793    |
| Head and neck cancer guide           |    | 15,827              |    | -         |     |             |    | 15,827    |    | 2,783     |
| Depreciation & amortization          |    | -                   |    | -         |     | 12,501      |    | 12,501    |    | 35,693    |
| Office supplies                      |    | 4,585               |    | -         |     | 6,922       |    | 11,507    |    | 14,506    |
| Insurance                            |    | -                   |    | -         |     | 6,740       |    | 6,740     |    | 5,554     |
| Fundraising                          |    | -                   |    | 5,460     |     | -           |    | 5,460     |    | 10,322    |
| Fellowship expenses                  |    | 5,245               |    | -         |     | -           |    | 5,245     |    | 3,574     |
| Patient support                      |    | 225                 |    | 1,173     |     | 3,519       |    | 4,917     |    | 1,554     |
| Postage and printing                 |    | 1,994               |    | 1,381     |     | 1,381       |    | 4,756     |    | 5,670     |
| Travel                               |    | 4,501               |    | -         |     | -           |    | 4,501     |    | 169       |
| General                              |    | 3,871               |    |           |     | -           |    | 3,871     |    | -         |
| Meals and entertainment              |    | 3,135               |    | 116       |     | 349         |    | 3,600     |    | 161       |
| Telephone                            |    | -                   |    | -         |     | 2,301       |    | 2,301     |    | 2,464     |
| Thyroid database                     |    | 2,220               |    |           |     |             |    | 2,220     |    | 1,047     |
| Total expenses                       | \$ | 748,000             | \$ | 193,637   | \$  | 243,499     | \$ | 1,185,137 | \$ | 1,202,058 |

See accompanying notes to the financial statements



# Statements of Cash Flows For the year ended December 31, 2022 and December 31, 2021

|   | 2022 |                        | <br>2021      |
|---|------|------------------------|---------------|
| Cash Flows from Operating Activities  |      |                        |               |
| Change in net assets  | \$   | (22,680)               | \$<br>48,066  |
| Adjustments to reconcile changes in net assets to net cash<br>provided by operating activities:               |      |                        |               |
| Amortization / depreciation   |      | 12,501                 | 35,683        |
| Realized and unrealized losses (gains) on sale of investments<br>Changes in operating assets and liabilities: |      | 331,820                | (76,021)      |
| Pledges receivable  |      | 5,616                  | 81,050        |
| Prepaid expenses  |      | (65,629)               | 5,176         |
| Accounts payable and accrued expenses   |      | (34,760)               | <br>(5,075)   |
| Net cash provided by Operating Activities   | \$   | 226,869                | \$<br>88,879  |
| Cash Flows used in Investing Activities   |      |                        |               |
| Purchase of investments   |      | (730,247)              | (752,749)     |
| Proceeds from sales of investments  |      | 573,817                | <br>821,946   |
| Net cash used in Investing Activities   |      | <mark>(156,430)</mark> | <br>69,197    |
| Net change in cash and cash equivalents   |      | 70,439                 | 158,076       |
| Cash and cash equivalents at the beginning of the year  |      | 865,385                | <br>707,309   |
| Cash and cash equivalents at the end of the year  | \$   | 935,823                | \$<br>865,385 |

See accompanying notes to the financial statements



## Note 1 – Organization and Nature of Activities

The THANC Foundation, Inc. ("THANC") is a not-for-profit organization (501(c)(3)) incorporated in Delaware in 2003 and is committed to supporting research and education in the early detection and treatment of thyroid, head and neck cancer, advancing new therapeutic approaches; and alleviating the suffering and functional impairment of patients who undergo treatment.

## The Organization's major programs are as follows:

**Head and Neck Research Program**: The organization, in conjunction with Mount Sinai Downtown, brings together a dedicated team made up of the foremost experts in treating and preventing head, neck and thyroid cancers. This team helps patients and their families to navigate through the most effective and technologically advanced and comfortable cancer evaluations and treatments available. Many clinical research studies are conducted each year with the hopes of ultimately improving outcomes for those presenting with complicated cancers of the head and neck region.

**Thyroid Research Program**: The purpose of this program is to increase our understanding of thyroid disease and thyroid cancer so that we may have a more profound impact on available treatments. Our goal is to understand the increased incidence of thyroid cancer, to better understand tumor behavior and which types of thyroid cancer are likely to recur or develop into more advanced disease. This program includes laboratory research and testing of clinical samples from patients to further understand the mechanisms of thyroid cancer.

**Head and Neck Patient Support Program - THANC Guide:** The organization compiled an online resource, initially called the Head and Neck Cancer Guide which was completely revamped in 2020 and rebranded as the THANC (Thyroid, Head and Neck Cancer) Guide. The guide explains every part of the cancer journey starting with diagnosis, care recommendations, surgery, adjuvant therapy and life following treatment. Additional content focuses on the emotional journey - and the impact cancer diagnosis and treatment can have on the entire family as well as the patient. Content is in the process of being translated to Spanish to reach an underserved and even wider audience.



## Note 2 – Summary of Significant Accounting Policies

### **Basis of Accounting**

The accompanying financial statements of the Organization have been prepared in accordance with accounting principles generally accepted in the United States of America.

#### **Net Assets Without Donor Restrictions**

Net assets without donor restrictions are available for use in general operations.

#### **Net Assets With Donor Restrictions**

Net assets with donor restrictions consist of amounts that are subject to donor restrictions that may or will be met by expenditures or actions of the Organization and/or the passage of time, and certain income earned on net assets with perpetual donor restrictions.

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Restricted donations whose stipulations are met in the same year of donation are recorded as contributions without donor restrictions.

### **Cash and Cash Equivalents**

The Organization considers all highly liquid financial instruments with original maturities of three months or less and which are not held for long-term purposes to be cash equivalents. Cash and highly liquid financial instruments restricted to endowments are excluded from operating cash.



### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of support, revenue, expenses, and distributions. Actual results could differ from those estimates. The most significant estimates included in the financial statement are:

- Depreciation expense which is based on management's estimate of the useful lives of the assets.
- Valuation allowance for pledge receivables which is based on management's historical experience and current make up of outstanding pledges.
- Fair value of investments held at year-end which are valued at the quoted market prices.

#### Investments and related income, gains and losses

Investment purchases are initially recorded at cost or, if contributed to the Organization, at their fair values on the date of contribution. Investments are reported at their fair values in the statement of financial position, and unrealized gains and losses are included in the statement of activities. Net investment return consists of the Organization's interest and dividend income and realized, and unrealized capital gains and losses generated from the Organization's investments, less investment management, and custodial fees. Management fees are recorded as a reduction to investment return.

The Organization invests in various securities including U.S. Government and agency securities and mutual funds, domestic equity, corporate bonds and money market funds. Investment securities are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in fair values of the Organizations investments could occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

### **Promises to Give**

Unconditional promises to give expected to be collected within one year are recorded at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates applicable to the years in which the promises are received.

Amortization of the discount is included in contribution revenue. Conditional promises to give are not included as support until the conditions have been substantially met. The allowance for uncollectible promises to give is determined by management based upon historical experience,



an assessment of the current economic environment, and analysis of subsequent events. As of December 31, 2022 and 2021, management determined that no allowance was necessary.

#### **Fair Value Measurements**

The Organization follows the methods of fair value measurement described in the Fair Value Measurements and Disclosures topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) to determine the fair values of all assets and liabilities required to be measured at fair value. Fair value is based on the price that would be received to sell an asset or paid to transfer a liability, (i.e., the "exit price") in an orderly transaction between market participants at the measurement date. A hierarchy prioritizes the observable and unobservable inputs used to measure fair value into three broad levels, as described below:

Level 1 - Observable inputs such as quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical assets or liabilities in inactive markets, or model-derived valuations in which all significant inputs are observable or can be derived principally from, or corroborated by, observable market data.

Level 3 - Unobservable inputs are used when little or no market data is available.

In determining fair value, the Organization utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible.

Following is a description of the valuation methodologies used to measure fair value. There have been no changes in the methodologies used during the year ended December 31, 2022 and 2021.

- Cash and cash equivalents: The carrying amount is a reasonable estimate of fair value.
- Equity and fixed-income securities: Valued at the closing price reported on the active markets on which the individual securities are traded.

### **Donated Property and Equipment, Goods and Services**

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their



use is reported as restricted support. The Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. Volunteers contribute significant amounts of time to the Organization's program service activities that are measured at fair value whenever the recognition criteria have been met. The Organization also receives significant internet key word identification services from Google AdWords, which are measured and reported at fair value.

During the years ended December 31, 2022 and 2021, donated goods and services recognized in the financial statements totaled \$179,898 and \$204,191, respectively.

The value of donated office space is recorded as in-kind contribution and expense in the accompanying financial statements amounted to \$33,840 and \$59,832 for the years ended December 31, 2022 and 2021, respectively.

#### **Contributed Non-Financial Assets**

Contributed non-financial assets are recorded at fair value when received and categorized in the statement of activities by the category that depicts the type of contributed non-financial asset. Any restrictions on these contributions are recorded against temporary or permanently restricted net assets.

#### **Revenue Recognition**

Revenue is recognized when earned. Grant revenue from cost-reimbursable grants is recognized when qualifying reimbursable expenses are incurred.

#### **Contributions and Grants**

Contributions and grants received are reported as increases in net assets without donor restrictions or net assets with donor restrictions, depending on the existence or nature of any donor restrictions.

Support, including investment income, which is restricted by the donor, is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.



## Advertising Costs

Advertising costs are expensed as incurred.

## **Property and Equipment**

Property and equipment additions are recorded at cost or, if donated, at the estimated fair value at the date of receipt. The Organization capitalizes all property and equipment additions over \$5,000. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from three to forty years. When assets are sold or otherwise disposed of, the asset and related accumulated depreciation are removed from the accounts, and any remaining gain or loss is included in operations. Repairs and maintenance are charged to expense accounts when incurred.

### Impairment of Long-Lived Assets

The Organization reviews asset carrying amounts whenever events or circumstances indicate that such carrying amounts may not be recoverable. When considered impaired, the carrying amount of the asset is reduced - by a charge reflected in the statements of activities - to its estimated fair value. Management has determined that no long-lived assets were impaired during the years ended December 31, 2022 and 2021; as such, no impairment losses were recorded during the year.

### **Functional Allocation of Expenses**

The costs of conducting its programs and supporting services activities of the Organization have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Salaries and fringe benefits are allocated based on employee time and effort. Common costs such as occupancy, depreciation and the like are allocated pro-rata based on headcount or total costs incurred. Certain costs have been allocated among the various programs and supporting services based on estimates made by management.

### **Financial Instruments and Concentrations of Credit Risk**

The Organization manages deposit concentration risk by placing its temporary cash and money market accounts with various financial institutions considered to be high quality. At times, a significant portion of the funds may exceed Federal Deposit Insurance Corporation (FDIC) or other insurance limits. The Organization has not experienced any losses in such accounts.

The Organization's investments are made primarily by investment managers engaged by the Organization, and the investments are monitored by management with the assistance of an



outside investment advisor. Though the market values of investments are subject to fluctuation on a year-to-year basis, management believes that the investment policy is prudent for the longterm welfare of the Organization.

Credit risk associated with accounts receivable and promises to give is considered to be limited because of high historical collection rates and because a substantial portion of the amounts outstanding are due from individuals, foundations, and corporations supportive of the Organization's mission.

### Accounting for Uncertain Tax Positions

The Organization is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code (IRC). However, income not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. The Organization had no significant taxable income or income tax expense during the current fiscal year.

The Organization believes it has conducted its operations in accordance with, and has properly maintained, its tax-exempt status. The Organization's tax returns for fiscal years 2019 through 2021 are subject to examination by the Internal Revenue Service (IRS), generally for three years after they were filed.



## Note 3 – Liquidity and Availability of Resources

The following table represents the Organization's financial assets available to meet cash needs for general expenditures within one year of December 31, 2022:

| Total assets at end of the year<br>Less nonfinancial assets  |              | \$<br>5,593,033 |
|--|--------------|-----------------|
| Prepaid expenses   | \$<br>67,798 |                 |
| Other assets   | <br>18,978   | <br>86,776      |
| Total financial assets of end of year  |              | 5,506,257       |
| Less amounts unavailable for general expenditures within one year<br>Restricted by donor with time or purpose restrictions | 515,685      |                 |
| Pledge receivables due in more than one year   | <br>-        | <br>515,685     |
| Total financial assets available for general expenditures within   |              |                 |
| one year   |              | \$<br>4,990,572 |

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Organization invests cash more than its current requirements in a portfolio of investments designed to maximize long-term earnings with acceptable risk to management principal.

### Note 4 – Pledge Receivables

Pledge receivables are scheduled to be collected as follows as of December 31, 2022 and 2021:

| 2022    |       | 2021   |
|---------|-------|--|
| 41,6    | 67    | 47,283   |
| -       | •     | -  |
| 41,6    | 67    | 47,283   |
|         |       | -  |
| \$ 41,6 | 67 \$ | 47,283   |
|         | 41,6  | 2022<br>41,667<br>-<br>41,667<br>-<br>\$ 41,667 \$ |

Pledge receivables due after one year are discounted to net present value using the risk adjusted interest rates in effect on the date of the pledge.



### Note 5 – Fair Value of Investments

The following tables set forth by level, within the fair value hierarchy, the Organization's investments at fair value as of December 31, 2022 and 2021:

|   | 2022                         |                           |                              |  |  |  |  |  |  |
|---|------------------------------|---------------------------|------------------------------|--|--|--|--|--|--|
|   | Level 1                      | Level 2 Level 3           | Total                        |  |  |  |  |  |  |
| Fixed Income<br>Investments at Fair Value | \$ 4,557,733<br>\$ 4,557,733 | <u>\$</u> -<br>\$-<br>\$- | \$ 4,557,733<br>\$ 4,557,733 |  |  |  |  |  |  |
|   |                              | 2021                      |                              |  |  |  |  |  |  |
|   | Level 1                      | Level 2 Level 3           | Total                        |  |  |  |  |  |  |
| Fixed Income<br>Investments at Fair Value | \$ 4,733,123<br>\$ 4,733,123 | \$ - \$ -<br>\$ - \$ -    | \$ 4,733,123<br>\$ 4,733,123 |  |  |  |  |  |  |

### Note 6 – Investments and Net Investment Return

### **Return Objectives and Risk Parameters**

The Organization's Primary investment objective is capital preservation while earning investment returns that are commensurate with the Organization's risk tolerance. The specific investment objectives for the Operating and Program Fund and the Reserve Fund are set forth below.

### **Strategies Employed for Achieving Objectives**

### **Operating and Program Fund**

The Operating & Program Fund shall be invested with the objective of preserving assets to cover the Organization's operating expenses and to realize earnings in a way that allows for immediate liquidity to meet the Organization's ongoing programmatic and operational needs. Operating & Program Fund assets may be maintained in the checking account that the Organization uses for day-to-day operations and may be invested in other cash-equivalent investments, such as, but not limited to savings accounts, money market accounts, certificates of deposit with maturities appropriate for expected needs, Treasury bills, and other investments that are relatively easy to liquefy.



### **Reserve Fund**

The Reserve Fund shall be invested with the objective of capital preservation while seeking an appropriate level of investment return. More specifically, the Organization's investment objectives and constraints for the Reserve Fund include the following:

- Capital Preservation
- Time Horizon. The Organization intends to invest for the long-term.

• Risk Tolerance. The Organization seeks to control risk and reduce the volatility in its Portfolio through diversification. The Organization recognizes and acknowledges that some risk must be assumed in order to achieve the long-term investment objectives of the Portfolio.

### Spending Policy and How the Investment Objectives Relate to the Spending Policy

THANC has a policy of analyzing performance benchmarks which is used by the Finance Committee to accurately measure and evaluate the success of the Investment Advisor and/or Investment Manager. The performance benchmarks selected by the Finance Committee (with recommendations from the Investment Advisor and/or Investment Manager) should be representative of the Organization's long-term return objectives and risk tolerance and be calculated over the same period as the returns on the Portfolio with which the performance benchmark is being compared. These performance benchmarks are intended as targets only and are no guarantee or assurance of the performance of any investment or of the Portfolio.

#### **Investment Policy**

The Finance Committee will meet periodically to review the reports of the Investment Advisor and/or Investment Manager, and to evaluate the performance of the Portfolio and adherence by the Investment Advisor and/or Investment Manager to this Policy. The performance of the Portfolio will be measured relative to appropriate and agreed upon performance benchmarks/goals. The Finance Committee will also make periodic reports to the Board regarding the Organization's investment performance.



The cost and fair value of investments at December 31, 2022 and 2021 were as follows:

|                                  | 202             | 2               |    | 20        | )21 | 1         |  |
|----------------------------------|-----------------|-----------------|----|-----------|-----|-----------|--|
|                                  | <br>Cost        | Fair Value Cost |    |           | I   | air Value |  |
| Corporate bonds and fixed income | \$<br>4,860,550 | \$ 4,557,733    | \$ | 4,715,023 | \$  | 4,733,123 |  |

Net investment return consisted of the following for the years ended December 31, 2022 and 2021:

|                              |    | 2022      | 2021 |          |  |
|------------------------------|----|-----------|------|----------|--|
| Interest and dividend income | ¢  | 155 640   |      | 125 400  |  |
| Interest and dividend income | \$ | 155,649   |      | 135,496  |  |
| Unrealized gains (losses)    |    | (302,817) |      | (89,852) |  |
| Realized gains (losses)      |    | (29,003)  |      | 13,831   |  |
| Amortized bond premium       |    | (18,458)  |      | (27,747) |  |
| Investment fees              |    | (9,764)   |      | (10,076) |  |
|                              |    |           |      |          |  |
| Total income (losses)        | \$ | (204,393) | \$   | 21,652   |  |

## Note 7 – Equipment

Equipment consists of the following as of December 31, 2022 and 2021:

| <br>2022      |                                 | 2021                            |
|---------------|---------------------------------|---------------------------------|
| \$<br>37,738  |                                 | 37,738                          |
| 158,965       |                                 | 158,965                         |
| <br>196,703   |                                 | 196,703                         |
| <br>(196,703) |                                 | (196,703)                       |
|               |                                 |                                 |
| \$<br>-       | \$                              | -                               |
| \$            | \$ 37,738<br>158,965<br>196,703 | \$ 37,738<br>158,965<br>196,703 |

Depreciation expense amounted to \$0 during the years ended December 31, 2022 and December 31, 2021.



#### Note 8 – Retirement Plan

Effective January 1, 2009, the Organization adopted a 401(k)-retirement plan (the "Plan") covering all eligible employees, as defined. Once eligible, employees have the option to contribute from one to ninety-six percent of their annual salary into the Plan. The Organization will match up to five percent of an employee's contribution into the Plan. Contributions by employees and the Organization can be made up to the limits specified under Internal Revenue Code Section 401(k). Matching contributions amounted to \$36,561 and \$41,992 for the years ended December 31, 2022 and 2021.

### Note 9 – Net Assets with Donor Restrictions

Net assets with donor restrictions as of December 31, 2022 and 2021 consist of the following:

|   | De | c. 31, 2021 |       | ditions and<br>assifications | F  | Released  | Dec. 31, 2022 |             |
|---|----|-------------|-------|------------------------------|----|-----------|---------------|-------------|
| Temporary donor restrictions:<br>Contributions restricted for specific programs | \$ | 607,507     | \$    | 41,796                       | \$ | (133.618) | \$            | 515,685     |
| Contributions restricted for specific programs                                  | Φ  | 007,507     | Φ     | 41,790                       | Φ  | (133,010) | Φ             | 515,065     |
| Total temporary donor restrictions  | \$ | 607,507     | \$    | 41,796                       | \$ | (133,618) | \$            | 515,685     |
|   |    |             | Ad    | ditions and                  |    |           |               |             |
|   | De | c. 31, 2020 | Recla | assifications                | F  | Released  | De            | c. 31, 2021 |
| Temporary donor restrictions:   |    |             |       |                              |    |           |               |             |
| Contributions restricted for specific programs                                  | \$ | 504,279     | \$    | 144,228                      | \$ | (41,000)  | \$            | 607,507     |
| Total temporary donor restrictions  | \$ | 504,279     | \$    | 144,228                      | \$ | (41,000)  | \$            | 607,507     |



### Note 10 – Contributed Nonfinancial Assets

THANC recognized contributed nonfinancial assets within revenue. For the years ended December 31, contributed nonfinancial assets recognized within the statement of activities included:

|                            | Revenue Recognized |         |    |         | _  |  |  |
|----------------------------|--------------------|---------|----|---------|--|--|--|
|                            | 2022               |         |    | 2021    | Utilization in<br>Programs /<br>Activities | Donor<br>Restrictions                  | Valuation Techniques and Inputs  |
| Search engine optomization | \$                 | 133,697 | \$ | 134,258 | General and<br>Administrative              | No associated<br>donor<br>restrictions | Search engine optimization are services<br>donated by Google Adwords, which is a pay-<br>per-click online advertising platform that allows<br>advertisers to display their ads on the top of<br>Google's search engine results page. The<br>value of this service is determined by Google<br>who does not charge the Foundation for their<br>services. |
| Office space               |                    | 33,840  |    | 59,832  | Rent / Office<br>space                     | No associated<br>donor<br>restrictions | The contributed office space is used for general<br>and admirative activities. In valuing the<br>contributed office space, which is located in<br>New York City, THANC estimated the fair value<br>of the basis of rent based on recent<br>comparable rental locations in New York City<br>near the office location.                                   |
| Professional services      |                    | 12,379  |    | 10,000  | _ Legal                                    | No associated<br>donor<br>restrictions | Contributed services recognized compromise<br>professional services for an attorney advising<br>on various administrative legal matters.<br>Contributed services are valued and are<br>reported at the estimated fair value in the<br>financial statements based on current rates for<br>similar legal services.                                       |
|                            | \$                 | 179,916 | \$ | 204,090 | -  |  |  |

### Note 11 – Commitment and Contingencies

**Legal Matters** – The Organization is subject to claims and lawsuits that arise primarily in the ordinary course of business. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position or operations of the Organization.



## Note 12 – Subsequent Event Review

The Organization has performed an evaluation of subsequent events through July 31, 2023, which is the date the financial statements were available to be issued and has considered any relevant matters in the preparation of the financial statements and footnotes. This review and evaluation revealed no new material event or transaction which would require an additional adjustment to or disclosure in the accompanying financial statements.